



## 2018 Services & Pricing

### **Often Copied. Never Replicated**

Why trust your big day to just anyone? We're Charleston's original vintage camper.

And while others may copy our style, they simply can't re-create our creativity.

We've been in business since 2014 and have already catered - hundreds - of events across the Lowcountry, from intimate weddings of 33 to large corporate events of 400 to 2,500 at all of Charleston's most [prestigious venues](#).

This isn't a part-time gig for me, Lulu's is my life. It's a little business I created from nothing. I've watched it flourish from a booth at the local farmer's market to now three mobile units and going strong with our new brick and mortar.

I'm exceptionally proud of what I created. Myself, and my staff, would be honored to be part of your special day.

Owner,  
Karen Moran

### **We Mix. You Mingle.**

Why pay a premium for liquor, another charge for bar furniture rental, set up fees and confusing per person, per hour rates? We'll serve your guests carefully crafted mixed drinks, beer, wine and champagne cocktails from our rockin' caravans, for a fraction of the cost of a traditional bar service.

We have two mobile bars to accommodate any size event from a small backyard BBQ, to a big ole Southern wedding to corporate functions.

We supply our cocktail caravan, TIPS Certified bartenders, ice, plastic barware, mixers (depending on package), garnishes, napkins and you supply the booze.

We don't charge extra for a champagne toast and we never leave clean up for your caterer - we take out everything we bring in. Being the consummate professionals, we also clear tables throughout your event.

Appropriate taxes and 20% service charge added to all catered events.  
Prices effective 5/28/18 and subject to change.



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We'll insure your guests never run out of a drink and personally pick up and deliver liquor to your venue. You simply pay for alcohol separately, while we oversee everything else. In most cases, we're able to return unused and unopened liquor for a full refund within 72 hours.

Or take leftover alcohol for your after-party and save even more.

### Meet Pedro & Buck

Both Pedro and Buck come equipped with a tap system for draft beer, wine or even craft cocktails on tap!

Pedro is Charleston's only peddle pub. He can easily be wheeled into place pretty much anywhere, inside and outside, by hand. Pedro has 2-taps.

Pedro comes equipped with our cool copper plumbing pipe beer taps and can hold two-sixtel kegs or two-quarter kegs. He's ideal for small events of a dozen, can accommodate up to 100 or better still as a second bar where you're only looking for beer, wine and a possibly a craft cocktail.

Buck is Charleston's only mobile speakeasy. He's a 2-horse trailer that has been renovated into a copper and black walnut laden beauty. Buck has the same vintage copper taps as Pedro and can accommodate three sixtel kegs as well as a full bar. Buck is ideal for larger events of 75 or more people and can only be moved into place with our SUV. Buck has 3-taps.



## 2018 Services & Pricing

### **Guide to Keg Beer**

Pedro has two taps. Buck has three taps.

Each tap holds either a sixtel or a half keg.

### **Basic Keg Math**

One sixtel keg can hold 41, 16-ounce pints or 55, 12-ounce cans/bottles

One-quarter keg can hold 61, 16-ounce pints or 82, 12-ounce cans/bottles

### **Pedro - 2 Taps Total**

Each tap can hold either one-sixel (41 x 2 = 82, 16 oz pints)

OR

One-quarter keg (61 x 2 = 122, 16 oz pints)

### **Buck - 3 Taps Total**

Each tap can hold 3-sixels (41 x 3 = 123, 16 oz pints)

OR

1-sixel AND 1-quarter keg (41 + 61 = 102, 16 oz pints)



## 2018 Services & Pricing

### **Packages & Pricing**

We offer several packages to accommodate any size budget or event. Our services can either be stand-alone packages or customized for intimate gathers of a few to 100 or 400 guest weddings to large corporate functions of 2,500 plus.

Our beer, wine and craft cocktail package includes use of our adorable mobile bar, drink specific garnishes and mixers, napkins, straws, plastic barware and one, 3-gallon decanter of still water.

#### Mixer Package

Can be added to our Beer, Wine & Craft Cocktail Package for \$1 per person  
Includes Coke, Diet Coke, Sprite, Ginger Ale, Soda Water & Tonic

#### Full Bar Package

Includes the above mixers plus orange, pineapple and cranberry juices and fruit (lemons, limes, cherries and oranges).

Additional juices, fruit and/or mixers may incur additional charges (i.e., pomegranate juice, Luxardo cherries, etc.,)

We do NOT charge for ice (unless adding a frozen drink) or use of our on-site super quiet Honda generator. We also pick up and deliver to your event.



## 2018 Services & Pricing

**Bar Service** - Confirm guest count, then pick from the below options

**Up to 75 people & 2 taps - 1 Option**

Pedal Pub with Pedro - 3-hour minimum

1 TIPS Certified Bartender

Beer - \$100 per hour/\$300 minimum

Beer & Wine - \$125 per hour/\$375 minimum

2 Craft Cocktails or Prosecco/Champagne on Tap - \$150 per hour/\$450

**Up to 75 people & 3 taps - 2 Options**

Cocktail Caravan with Buck - 1 TIPS Certified Bartender

**Beer, wine and/or 1 craft cocktail**

Sun-Thu, 2-hour minimum \$500

Fri & Sat, 3-hour minimum \$600 (Nov-Feb Only)

*NOTE: Not available for Fri & Sat for parties of less than 75 Mar-Oct*

**Full Bar**

Fri & Sat, 4-hour minimum \$700 (Nov-Feb Only)

*NOTE: Not available for Fri & Sat for parties of less than 75 Mar-Oct*



## 2018 Services & Pricing

### **75-150 People & 3 taps – 2 Options**

Cocktail Caravan with Buck  
2 TIPS Certified Bartenders

### **Beer, wine and/or 2 craft cocktails**

Sun-Thu, 3-hour minimum \$600  
Fri & Sat, 4-hour minimum \$800

### **Full Bar**

Sun-Thu, 2-hour minimum \$600  
Fri & Sat, 4-hour minimum \$1,000

### **150+ people & 3 taps**

Above PLUS Additional Bartender/Hours (see below)

### Additional Hours/Bartenders

Each Bartender can service roughly 75-100 people  
Draft Beer/Wine/Champagne - \$50 per hour, per bartender/bar back  
Beer/Wine/2 Craft Cocktails - \$75 per hour, per bartender/bar back  
Full Bar - \$100 per hour, per bartender/bar back

Specialty Bars – Bourbon, Martini, Margarita, Mimosa, Bloody Mary Bar, etc –  
Contact Us For Pricing

### Add-Ons

3-Gallon Flavored Water - \$35 per decanter  
Pineapple & Mint  
Strawberry & Basil  
Orange & Rosemary



## 2018 Services & Pricing

### **Desserts (pricing detailed below)**

A la carté – Any size order

Dine & Dash with Mini Pearl -2 flavors, 50 desserts

Mid-Week with Mini Pearl - 3 flavors, 75 desserts

Anytime with Mini Pearl - 4 or more flavors, 100+ plus desserts

Cupcakes & Cocktails - Add a la carte desserts to Buck

Most economical package

### **Coffee, Kind-Friendly/Non-Alcoholic Beverage Service**

Simply add a coffee or non-alcoholic beverage service to an event we're already catering. Or hire us for a stand-alone beverage service.

### **Add-On To Event We're Already Catering**

#### **Coffee Service**

It's a known fact desserts taste better with a cup of piping hot coffee, iced cold brew or a freshly made cappuccino or latte.

We supply 8 oz white heavy stock paper cups with lids, 2%, half & half, sugar, Sweet 'N Low & stirrers.

King Bean Coffee & Decaf \$2.50 per person

King Bean, Coffee, Decaf & Herbal Tea \$3.50 per person

King Bean Espresso/Latte \$5 per person

#### **Kid-Friendly/Non-Alcoholic Drinks**

Hire us for your child's birthday party or other kid---friendly/non--- alcoholic celebration. We'll serve fresh squeezed lemonade, our house--- made sparkling peach tea, herbal teas, hot chocolate, soda, fresh juice, fruit punches – you name it – we'll make it.

We supply all necessary drinks, paper straws, plastic cups & napkins.

Kid-Friendly/Non-Alcoholic Service \$5 per person

Stand-Alone Non-Alcoholic Bar Service

See above Bar Service Only for pricing.

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### **À La Carte Desserts**

Don't have room for one of our adorable vintage caravans? No worries. Our individual single-serve desserts are ideal for any budget.

Cost: \$1.50-\$5/per, plus \$75 local delivery & set up

Mini Cupcakes or Mini Tarts: \$1.50

Jumbo Cookies \$2

Pineapple Shaped Pineapple Pound Cake \$3.50

House-Made Boozy Strawberry Pop Tarts: \$4

Jars: (pies, cobblers, cupcakes, muffins, etc.) \$5 per

Add one custom label or one custom birch wood spoon for \$1 each NOTE: Labels only available in quantities of 12

Flavors of the Day - Pick any quantity of our Flavors of The Day and we'll deliver. Easy peasy.

Custom Order - With a minimum order of each flavor, we'll bake our delicious cupcakes, cobblers, cookies or pies to your specifications.

Cookies - Minimum of 24 small or 12 jumbo of each flavor

Cupcakes - Minimum of 24 of each flavor

Pop Tarts - Minimum of 12 and a Maximum of 48

Cobblers, Pies & Tarts - Minimum of 12 of each flavor

Mini Cupcakes or Mini Tarts - Minimum of 24 of each flavor

### **Delivery/Set-Up Fee**

\$75 for up to 20 miles one-way from our kitchen \$1 per mile round-trip thereafter





## 2018 Services & Pricing

### **Dine & Dash Package-50 Desserts & 30 Minutes**

Our Dine & Dash Package is ideal for smaller events such as kids birthday parties, graduations or other special occasions with 50 guests or less.

We pull up in Mini Pearl. We don't unhook the camper, but rather just like the ice cream man when we were little, we quickly serve our delicious desserts on the street in front of your home or office and away we go!

You pick up to two flavors while we serve a total of 50 desserts for 30 minutes. No more. No less. Only 50 desserts for 30 minutes.

#### Package Includes

50 desserts

10 custom & 40 plain birch wood spoons

#### Available

November-April, June-August {travel outside Charleston available \$1 per mile-round trip up to 50 miles each way}

Mon thru Sun

Sun thru Thurs Anytime

Fri & Sat BEFORE 2P Only

Cost: \$350



## 2018 Services & Pricing

### **Full-Service Package**

{2 options}

Our full-service package is ideal for larger events such as weddings or other special occasions with 75 or more guests.

We pull up in one of our adorable white vintage caravans Pearl or Mini Pearl. You pick up either our Mid-Week or Anytime Package, pick your desired flavors and we serve for two-hours.

### **Mid-Week Package Includes**

75 desserts {up to 3 flavors}

15 custom and 60 plain Birch Wood spoons

Available March-October, Sun-Thurs or Anytime November-February

Cost: \$575

More than 75 desserts, \$1.50-\$5/per

### **Anytime Package Includes**

100 desserts {up to 4 flavors}

20 custom and 80 plain Birch Wood spoons

Available anytime, 7 days a week

Cost: \$700

More than 100 desserts, \$1.50-\$5/per



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### **Best Deal: Cocktails & Cupcakes Package**

Looking for bar service and our Cooking Channel worthy desserts? Add à la carte desserts to your Cocktail Caravan with Buck bar package in any quantity. See à la carte pricing.

Bar: Friday, 4 hours beer & wine for 100 people \$800

Desserts: 100 delicious mason jar desserts \$500

Total: \$1,300 for Buck to serve beer, wine & desserts for 100 people Add a 6", 1-layer, 4-tier wedding cake for \$100

### Custom Cake Prices

Looking to book one of our adorable caravans and would like to add a cake? Or just looking for a stand-alone cake?

We have several easy options to choose from. We do not use fondant but only bake our decadent cakes with various buttercreams or ganache frostings.

NOTE: We do not supply or rent cake stands.

### Prices

All cakes available in 6", 8" or 10" round, single or up to four layers

### Sample Cake Prices

Average price for round buttercream 1-tier cake to serve 14 is \$100

Average price for a round buttercream 2-tier cake to serve 38 is \$250

Average price for a round buttercream 2-tier cake to serve 45 is \$300

Average price for a round buttercream 3-tier cake to serve 65 is \$450