



## 2019 Services & Pricing

### **Often Copied. Never Replicated**

Why trust your big day to just anyone? We're Charleston's original vintage camper.

And while others may copy our style, they simply can't re-create our creativity.

We've been in business since 2014 and have already catered - hundreds - of events across the Lowcountry, from intimate weddings of 33 to large corporate events of 400 to 2,500 at all of Charleston's most [prestigious venues](#).

This isn't a part-time gig for me, Lulu's is my life. It's a little business I created from nothing. I've watched it flourish from a booth at the local farmer's market to now three mobile units.

I'm exceptionally proud of what I created. Myself, and my staff, would be honored to be part of your special day.

Owner,  
Karen Moran

### **We Mix. You Mingle.**

Why pay a premium for liquor, another charge for bar furniture rental, set up fees and confusing per person, per hour rates? We'll serve your guests carefully crafted mixed drinks, beer, wine and champagne cocktails from our rockin' caravans, for a fraction of the cost of a traditional bar service.

We have two mobile bars to accommodate any size event from a small backyard BBQ, to a big ole Southern wedding to corporate functions.

We supply our cocktail caravan, TIPS Certified bartenders, ice, plastic barware, mixers (depending on package), garnishes, napkins and you supply the booze.

We don't charge extra for a champagne toast and we never leave clean up for your caterer - we take out everything we bring in. Being the consummate professionals, we also clear tables throughout your event.

Appropriate taxes and 20% service charge added to all catered events.  
Prices effective 3/28/19 and subject to change.



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We'll insure your guests never run out of a drink and personally pick up and deliver liquor to your venue. You simply pay for alcohol separately, while we oversee everything else. In most cases, we're able to return unused and unopened liquor for a full refund within 72 hours.

Or take leftover alcohol for your after-party and save even more.

### Meet Our Fleet or Caravans

Both Pedro and Buck come equipped with a tap system. Pedro can do draft beer, wine or even craft cocktails on tap! Buck can do draft beer on tap.

Pedro is Charleston's only peddle pub. He can easily be wheeled into place pretty much anywhere, inside and outside, by hand. Pedro has 2-taps.

Pedro comes equipped with our cool copper plumbing pipe beer taps and can hold two-sixtel kegs or two-quarter kegs. He's ideal for smaller events of a dozen, can accommodate up to 100 or better still as a second bar where you're only looking for beer, wine and a possibly two craft cocktails on tap.

Buck is Charleston's only mobile speakeasy full service bar. He's a 2-horse trailer that has been renovated into a copper and black walnut laden beauty. Buck has the same vintage copper taps as Pedro and can accommodate three sixtel kegs as well as a full bar. Buck is ideal for larger events of 75 or more people and can only be moved into place with our SUV. Buck has 3-taps.

Mini Pearl is our ooohh so adorable vintage-style camper serving bottle beer, wine and craft cocktails.

**A la carte desserts and coffee  
can be added to service with either  
Mini Pearl or Buck.**



## 2019 Services & Pricing

### **Guide to Keg Beer & Craft Cocktails on Tap**

Pedro has two taps. Pedro can ONLY pour draft beer OR wine OR craft cocktails on tap. You can NOT mix and match taps with different type of libations.

Buck has three taps for beer on tap only.

Each tap holds either a sixtel or a half keg.

### **Basic Keg Math**

One sixtel keg can hold 41, 16-ounce pints or 55, 12-ounce cans/bottles

One-quarter keg can hold 61, 16-ounce pints or 82, 12-ounce cans/bottles

### **Pedro - 2 Taps Total**

Each tap can hold either one-sixel (41 x 2 = 82, 16 oz pints or 164 8 oz craft cocktails)

OR

One-quarter keg (61 x 2 = 122, 16 oz pints or 244 8 oz craft cocktails)

### **Buck - 3 Taps Total**

Each tap can hold 3-sixels (41 x 3 = 123, 16 oz pints)

OR

1-sixel AND 1-quarter keg (41 + 61 = 102, 16 oz pints)

### **Mini Pearl - No Taps**

Bottle beer, wine and craft cocktails. No draft beer.



## 2019 Services & Pricing

### **Packages & Pricing**

We offer several packages to accommodate any size budget or event. Our services can either be stand-alone packages or customized for intimate gatherings of a few to 100 or 400 guest weddings to large corporate functions of 2,500 plus.

Our beer, wine and/or craft cocktail package includes use of our adorable mobile bar, drink specific garnishes and mixers, napkins, straws, plastic barware and one, 2-gallon decanter of still water.

#### Mixer Package

Can be added to Buck or Mini Pearl's Beer, Wine & Craft Cocktail Package for \$1 per person

Includes Coke, Diet Coke, Sprite, Ginger Ale, Soda Water & Tonic

#### Full Bar Mixer Package – Buck Only

Includes the above mixers plus orange, pineapple and cranberry juices and fruit (lemons, limes, cherries and oranges) and comes with your full bar service package (pricing next page).

Additional juices, fruit and/or mixers may incur additional charges (e.g. pomegranate juice, Luxardo cherries, etc.,)

We do NOT charge for ice (unless adding a frozen drink or if more than 150 people) or use of our on-site super quiet Honda generator. We also pick up and deliver to your event.



## 2019 Services & Pricing

### **PEDRO THE PEDAL PUB**

**NOTE: Pedro can ONLY do beer OR wine OR craft cocktails on tap**

**Bar Service** – Ideal for parties of less than 100 guests, where space is limited or as an additional bar for larger events.

<b>Up to 100 People</b>	
<b>2 Beers on Tap with or without Bottle Wine</b>	
2-hour minimum	
1 TIPS Certified Bartender	
\$500	
Each additional hour - \$100	
<b>2 Wines <u>OR</u> Champagne/Prosecco on Tap with or without Bottle Beer</b>	
2-hour minimum	
1 TIPS Certified Bartender	
\$600	
Each additional hour - \$100	
<b>2 Craft Cocktails on Tap with or without Bottle Beer</b>	
2-hour minimum	
1 TIPS Certified Bartender	
\$600	
Each additional hour - \$100	

### **Cold Brew Coffee Bar/Non-Alcoholic Service**

We supply either lemonade, various fruit teas or King Bean Cold Brew Coffee.

<b>Up to 100 People</b>	
<b>2 Taps Lemonade <u>AND</u> Fruit Tea</b>	<b>2 Taps Lemonade <u>OR</u> Fruit Tea <u>AND</u> Cold Brew Coffee</b>
2-hour minimum	2-hour minimum
1 Server	1 Server
\$500	\$500
Each additional hour - \$100	Each additional hour - \$100

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### **BUCK – FULL SERVICE MOBILE SPEAKEASY**

**Bar Service** - Confirm guest count, then pick from the below options.

If you have less than 100 people – we recommend Pedro our Pedal Pub as a more economical alternative.

**NOTE:** Full bar includes an extra bartender, mixers, ice & coolers.

<b>Up to 150 People</b>	<b>Up to 150 People</b>
<b>3 Beers on Tap, <u>AND/OR</u> Bottle Wine, 2 Craft Cocktails</b> 1-2 TIPS Certified Bartenders Mon-Sun, 4-hour minimum \$800 Additional hour - \$100 per bartender	<b>3 Beers on Tap, Bottle Wine <u>AND</u> Full Bar</b> 2-3 TIPS Certified Bartenders Mon-Sun, 4-hour minimum \$1,200 Additional hour - \$100 per bartender

<b>150-250 People</b>	
<b>More than 250 – Contact us for pricing</b>	
<b>3 Beers on Tap, <u>AND/OR</u> Bottle Wine, 2 Craft Cocktails</b> 3 TIPS Certified Bartenders Mon-Sun, 4-hour minimum \$1,100 Additional hour - \$100 per bartender	<b>3 Beers on Tap, Bottle Wine <u>AND</u> Full Bar</b> Please contact us for pricing

Appropriate taxes and 20% service charge added to all catered events.  
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### **MINI PEARL - BOTTLE BEER, WINE & CRAFT COCKTAILS ONLY**

**Bar Service** - Confirm guest count, then pick from the below options. Mini Pearl also includes use of our 2 cute small yellow bistro tables and 4 white folding chairs.

Beer, Wine & 2 Craft Cocktails is our most popular and economical package. It's roughly \$500 less expensive than full service bar.

If you have less than 100 people – we recommend Pedro our Pedal Pub as a more economical alternative.

<b>Up to 150 People</b>
<b>3 Beers on Tap, <u>AND/OR</u> Bottle Wine, 2 Craft Cocktails</b>
1-2 TIPS Certified Bartenders
Mon-Sun, 4-hour minimum \$800
Each additional hour - \$100-200

More than 150 people – Contact us for pricing.



## 2019 Services & Pricing

### **Best Deal: Cocktails & Cupcakes Package**

Looking for bar service and our Cooking Channel worthy desserts? Add à la carte desserts to your Cocktail Caravan bar package in any quantity.

#### Example

Bar: Friday, 4 hours beer, wine & 2 craft cocktails for 100 guests \$800

Desserts: 100 delicious mason jar desserts \$500

Total: \$1,300 for Buck or Mini Pearl to serve beer, wine, 2 craft cocktails & desserts for 100 guests

### **Desserts**

A la carté – Any size order

Dine & Dash with Mini Pearl -2 flavors, 50 desserts

Mid-Week with Mini Pearl - 3 flavors, 75 desserts

Anytime with Mini Pearl - 4 or more flavors, 100+ plus desserts

Cupcakes & Cocktails - Add a la carte desserts to Buck

Most economical package

**\*\$1 extra per for Key Lime Pie, Chocolate Cheesecake, Milk & Cookies Cupcake**

**TIP: Late Night Wedding Snacks like our Bourbon Doughnuts & Moonshine Pop Tarts are da bomb diggity domb.**





## 2019 Services & Pricing

### Coffee, Kind-Friendly/Non-Alcoholic Beverage Service

Simply add a coffee or non-alcoholic beverage service to an event we're already catering. Or hire us for a stand-alone beverage service.

### Add-On To Event We're Already Catering

#### Coffee Service

It's a known fact desserts taste better with a cup of piping hot coffee, iced cold brew or a freshly made cappuccino or latte.

We supply 8 oz white heavy stock paper cups with lids, 2%, half & half, almond milk, sugar, Sweet 'N Low & stirrers.

King Bean Coffee & Decaf \$2.50 per person

King Bean, Coffee, Decaf & Herbal Tea \$3.50 per person

King Bean Espresso/Latte \$5 per person

#### Kid-Friendly/Non-Alcoholic Drinks

Hire us for your child's birthday party or other non-alcoholic celebration. We'll serve fresh squeezed lemonade, our house-made sparkling peach tea, herbal teas, hot chocolate, soda, fresh juice, fruit punches – you name it – we'll make it.

We supply all necessary drinks, paper straws, plastic cups & napkins.

Kid-Friendly/Non-Alcoholic Service \$5 per person

Stand-Alone Non-Alcoholic Bar Service

See above Bar Service Only for pricing.



## 2019 Services & Pricing

### **À La Carte Desserts**

Don't have room for one of our adorable vintage caravans? No worries. Our individual single-serve desserts are ideal for any budget.

**TIP: Late Night Wedding Snacks like our Bourbon Doughnuts & Moonshine Pop Tarts are da bomb diggity domb.**

Cost: \$1.75-\$6/per, plus \$75 local delivery & set up

Mini Cupcakes or Mini Tarts: \$1.75

Jumbo Cookies \$3

Pineapple Shaped Pineapple Pound Cake \$3.50

House-Made Boozy Strawberry Pop Tarts: \$4

Jars: (pies, cobblers, cupcakes, muffins, etc.) \$5 per

Key Lime Pie, Chocolate Cheesecake, Milk & Cookies Cupcake - \$6 per

Add one custom label or one custom birch wood spoon for \$1 each NOTE: Labels only available in quantities of 12

Flavors of the Day - Pick any quantity of our Flavors of The Day and we'll deliver. Easy peasy.

Custom Order - With a minimum order of each flavor, we'll bake our delicious cupcakes, cobblers, cookies or pies to your specifications.

Cookies – Minimum of 24 small or 12 jumbo of each flavor

Cupcakes – Minimum of 24 of each flavor

Pop Tarts – Minimum of 12 and a Maximum of 48

Cobblers, Pies & Tarts – Minimum of 12 of each flavor

Mini Cupcakes or Mini Tarts – Minimum of 30 of each flavor

Pineapple Cake – Minimum of 15

### **Delivery/Set-Up Fee**

\$75 for up to 20 miles one-way from our kitchen \$1 per mile round-trip thereafter



## 2019 Services & Pricing

### **Dine & Dash Package-50 Desserts & 30 Minutes**

Our Dine & Dash Package is ideal for smaller events such as kids birthday parties, graduations or other special occasions with 50 guests or less.

We pull up in Mini Pearl. We don't unhook the camper, but rather just like the ice cream man when we were little, we quickly serve our delicious desserts on the street in front of your home or office and away we go!

You pick up to two flavors while we serve a total of 50 desserts for 30 minutes. No more. No less. Only 50 desserts for 30 minutes.

#### Package Includes

50 desserts

10 custom & 40 plain birch wood spoons

#### Available

Sun thru Thurs ONLY

Travel outside Charleston available \$1 per mile-round trip up to 50 miles each way}

Cost: \$400

**\*\$1 extra per for Key Lime Pie, Chocolate Cheesecake, Milk & Cookies Cupcake**



## 2019 Services & Pricing

### **Full-Service Package**

{2 options}

Our full-service package is ideal for larger events such as weddings or other special occasions with 75 or more guests.

We pull up in one of our adorable white vintage caravan Mini Pearl. You pick up either our Mid-Week or Anytime Package, pick your desired flavors and we serve for 90 minutes to two-hours.

### **Mid-Week Package Includes**

75 desserts {up to 3 flavors}

15 custom and 60 plain Birch Wood spoons

90-Minutes Serve Time

Available March-October, Sun-Thurs or Anytime November-February

Cost: \$625

More than 75 desserts, \$1.75-\$6/per

### **Anytime Package Includes**

One 6" round, 1-tier, 5-layer "naked style" or similar cake

100 desserts {up to 4 flavors}

20 custom and 80 plain Birch Wood spoons

2-Hour Serve Time

Available anytime, 7 days a week

Cost: \$800

More than 100 desserts, \$1.75-\$6/per

**\*\$1 extra per for Key Lime Pie, Chocolate Cheesecake, Milk & Cookies Cupcake**